BROCADE™

August 29, 2008

Dear Brocade Partner,

This letter is a formal notification that Brocade is initiating the End-of-Life process for the BROCADE 200E (formerly known as SilkWorm 200E), BROCADE 5000 (formerly known as SilkWorm 5000), and BROCADE 4900 (formerly known as SilkWorm 4900) switch products. Pursuant to the terms of your agreement with BROCADE, this letter serves as your formal written end-of-life notification, which will allow for appropriate planning and opportunity for last time purchases.

Brocade will provide ongoing service for the installed base of 200E, 5000, and 4900 products per the terms and conditions outlined in your agreement with BROCADE.

The objective of the Brocade account management team is to smoothly transition opportunities to the new products by planning to the following milestones:

BROCADE 200E
- EOL Notification   August 29, 2008
- EOL Forecast (including all service requirements)   October 29, 2008
- EOL Final, Non-cancelable, Non-returnable orders due   December 29, 2008
- EOL Last Customer Ship   February 28, 2009
- End of Service/Support   February 28, 2014

BROCADE 5000
- EOL Notification   August 29, 2008
- EOL Forecast (including all service requirements)   October 29, 2008
- EOL Final, Non-cancelable, Non-returnable orders due   December 29, 2008
- EOL Last Customer Ship   February 28, 2009
- End of Service/Support   February 28, 2014

BROCADE 4900
- EOL Notification   August 29, 2008
- EOL Forecast (including all service requirements)   October 29, 2008
- EOL Final, Non-cancelable, Non-returnable orders due   December 29, 2008
- EOL Last Customer Ship   February 28, 2009
- End of Service/Support   February 28, 2014

The following product numbers will enter the End of Life phase per the above dates:

Brocade Part Number	Brocade 200E (SilkWorm 200E)
BR-205E-R000X	Brocade 200E Base Unit – 8 ports, No E-Port, 1 power supply
BR-206E-R000X	Brocade 200E Base Unit – 8 ports, No E-Port, 1 power supply
BR-207E-R000X	Brocade 200E Base Unit – 8 ports, Full Fabric, 1 power supply
BR-210E-R000X	Brocade 200E Base Unit – 8 ports, No E-Port, 1 power supply
BR-220E-R000X	Brocade 200E Base Unit – 8 ports, Full Fabric, 1 power supply
BR-240E-R000X	Brocade 200E Base Unit – 16 ports, Full Fabric, 1 power supply
XBR-205E-R0000	Brocade 200E base unit FRU, 8 ports, 0 SFPs, 1 power supply
XBR-206E-R0000	Brocade 200E base unit FRU, 8 ports, 0 SFPs, 1 power supply
XBR-207E-R0000	Brocade 200E base unit FRU, 8 ports, 0 SFPs, 1 power supply
XBR-210E-R0000	Brocade 200E base unit FRU, 8 ports, 0 SFPs, 1 power supply
XBR-220E-R0000	Brocade 200E base unit FRU, 8 ports, 0 SFPs, 1 power supply
XBR-240E-R0000	Brocade 200E base unit FRU, 16 ports, 0 SFPs, 1 power supply
BR-205E-000X	Brocade 200E Base Unit – 8 ports, No E-Port, 1 power supply
BR-207E-000X	Brocade 200E Base Unit – 8 ports, Full Fabric, 1 power supply

BR-210E-000X	Brocade 200E Base Unit – 8 ports, No E-Port, 1 power supply
BR-220E-000X	Brocade 200E Base Unit – 8 ports, Full Fabric, 1 power supply
BR-240E-000X	Brocade 200E Base Unit – 16 ports, Full Fabric, 1 power supply
XBR-205E-0000	Brocade 200E base unit FRU, 8 ports, 0 SFPs, 1 power supply
XBR-207E-0000	Brocade 200E base unit FRU, 8 ports, 0 SFPs, 1 power supply
XBR-210E-0000	Brocade 200E base unit FRU, 8 ports, 0 SFPs, 1 power supply
XBR-220E-0000	Brocade 200E base unit FRU, 8 ports, 0 SFPs, 1 power supply
XBR-240E-0000	Brocade 200E base unit FRU, 16 ports, 0 SFPs, 1 power supply
Brocade Part Number	**Brocade 5000 (SilkWorm 5000)**
BR-5020-000X	Brocade 5000 Base Unit – 16 ports, 2 integrated power supplies/fans
BR-5040-000X	Brocade 5000 Base Unit – 32 ports, 2 integrated power supplies/fans
XBR-5000-0003	Power Supply/Fan FRU
XBR-5020-000X	Brocade 5000 base unit FRU,16 ports, 0 SFPs, 2 integrated power supplies/fans
XBR-5040-000X	Brocade 5000 base unit FRU, 32 ports, 0 SFPs, 2 integrated power supplies/fans
XBR-5000-0004	Mounting Ear Kit, FRU
Brocade Part Number	**Brocade 4900 (SilkWorm 4900)**
BR-4920-000X	Brocade 4900 Base Unit – 32 ports, 2 power supplies, 3 fans
BR-4940-000X	Brocade 4900 Base Unit – 64 ports, 2 power supplies, 3 fans
XBR-4900-0004	Fan Assembly FRU
XBR-4920-000X	Brocade 4900 base unit FRU, 32 ports, 0 SFPs, 2 power supplies, 3 fans
XBR-4940-000X	Brocade 4900 base unit FRU, 64 ports, 0 SFPs, 2 power supplies, 3 fans

Replacement Products:
- The BROCADE 300 is the replacement product for the BROCADE 200E.
- The BROCADE 5100 is the replacement product for the BROCADE 5000.
- The BROCADE 5300 is the replacement product for the BROCADE 4900.

End of Service:
Brocade is announcing the following products will be withdrawn from the market. Below is a table which outlines the Last Customer Ship (LCS) and End Of Service (EOS) dates. **Additionally, there will be an annual price increase in the amount of 10% until the end of service date.**

200E SWITCH	Advance Replace SVC-RADV		Pair of Hands SVC-RPOH		Standard Service SVC-RSTD		High Availability SVC-RHA		Last Customer Ship	End Of Service (EOS) Date	Annual price increase effective date	Annual Increase through EOS Date
	LIST	DIST	LIST	DIST	LIST	DIST	LIST	DIST				
1 year	$250	$200	$610	$488	$704	$563	$938	$750	2/29/2009	2/29/2014	3/1/10	10%
2 year	$475	$380	$1,158	$927	$1,337	$1,069	$1,782	$1,426	2/29/2009	2/29/2014	3/1/10	10%
3 year	$688	$550	$1,677	$1,341	$1,935	$1,548	$2,580	$2,064	2/29/2009	2/29/2014	3/1/10	10%

5000 SWITCH	Advance Replace		Pair of Hands		Standard Service		High Availability		Last Customer Ship	End Of Service (EOS) Date	Annual price increase effective date	Annual Increase through EOS Date
	SVC-RADV		SVC-RPOH		SVC-RSTD		SVC-RHA					
	LIST	DIST	LIST	DIST	LIST	DIST	LIST	DIST				
1 year	$770	$616	$910	$728	$1,050	$840	$1,400	$1,120	2/29/2009	2/29/2014	3/1/2010	10%
2 year	$1,463	$1,170	$1,729	$1,383	$1,995	$1,596	$2,660	$2,128	2/29/2009	2/29/2014	3/1/2010	10%
3 year	$2,118	$1,694	$2,503	$2,002	$2,888	$2,310	$3,850	$3,080	2/29/2009	2/29/2014	3/1/2010	10%

4900 SWITCH	Advance Replace		Pair of Hands		Standard Service		High Availability		Last Customer Ship	End Of Service (EOS) Date	Annual price increase effective date	Annual Increase through EOS Date
	SVC-RADV		SVC-RPOH		SVC-RSTD		SVC-RHA					
	LIST	DIST	LIST	DIST	LIST	DIST	LIST	DIST				
1 year	$2,533	$2,027	$2,994	$2,395	$3,455	$2,764	$4,606	$3,685	2/29/2009	2/29/2014	3/1/2010	10%
2 year	$4,814	$3,851	$5,689	$4,551	$6,564	$5,251	$8,752	$7,002	2/29/2009	2/29/2014	3/1/2010	10%
3 year	$6,967	$5,574	$8,234	$6,587	$9,500	$7,600	$12,667	$10,134	2/29/2009	2/29/2014	3/1/2010	10%

Note:
- All SW features (licenses and Port on Demand licenses) qualified for use under supported configurations of the 200E, 5000, and 4900 will continue to be available after last ship of the 200E, 5000, and 4900 hardware.
- There will be an annual price increase for service/support **in the amount of 10% until the end of service date.**

Please contact your account manager or email channel@brocade.com for any questions or concerns that you may have.

Sincerely,

BROCADE