



BROCADE

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November 15, 2010

Dear Brocade® Partner,

This letter is a formal notification that Brocade is initiating the End of Life (EOL) process for the Brocade 48000 Director and associated Field Replaceable Units (FRU). Pursuant to the terms of your agreement with Brocade, this letter serves as your formal written EOL notification, which will allow for appropriate planning and opportunity for last time purchases.

The recommended product replacements are the DCX® and DCX-4S Backbones.

Brocade will continue to offer and provide support for the EOL products five (5) years from the Last Ship Date (LSD) announced below for those customers with a valid support contract.

The objective of the Brocade account management team is to smoothly transition opportunities to the new products by planning to the following milestones:

Brocade 48000 Director

- EOL Notification Date November 15th, 2010
- Last Time Order (LTO) Final, Non-Cancelable, Non-Returnable Orders Due Date January 17th, 2011
- EOL LSD February 15th, 2011
- End of Support (EOS) Date February 17th, 2016

Brocade Part Number	Description
BR-48000-R0000	Brocade 48000 Director, Zero Port, two (2) Control Processors (CP), two (2) Power Supplies, Web Tools (WT), Advanced Zoning (AZ)
BR-48000-R0001	Brocade 48000 Director, 64 Ports, two (2) CP, two (2) PS, WT, AZ (2 x32p Blade)
BR-48000-R0003	Brocade 48000 Director, 32 Ports, two (2) CP, two (2) PS, WT, AZ (2 x16p Blade)
BR-48000-0004	Brocade 48000 Director, 96 Ports, two (2) CP, two (2) PS, WT, AZ (2 x 48p Blade)
BR-48000-0005	Brocade 48000 Director, 64 Ports, two (2) CP, two (2) PS, WT, AZ (2 x 32p Blade) + Small Form-factor Pluggables (SFPs)
BR-48000-0006	Brocade 48000 Director, 32 ports, two (2) CP, two (2) PS, WT, AZ (2 x 16p Blade) + SFPs
BR-48000-0007	Brocade 48000 Director, 96 Ports, two (2) CP, two (2) PS, WT, AZ (2 x 48p Blade) + SFPs
BR-48000-R0302	CP Upgrade Kit to Provide Brocade 48000 Director Functionality. Contains: Two (2) Brocade 48000 CP's
BR-48000-R0303	Upgrade kit to provide Brocade 48000 functionality. Contains: Chassis Door, Cable Mgt. Comb, QuickStart Guide, Port Blade Upgrade Guide
BR-48000-0140	Single SKU 384 Cable Capacity Cable Comb for Ordering
BR-12000-R0111	US/North America (NA) Country Kits (Power Cords Only, Quantity=2)
BR-12000-R0112	UK/Ireland Country Kits (Power Cords Only, Quantity=2)
BR-12000-R0113	Europe Union/CEE7/7 Country Kits (Power Cords Only, Quantity=2)
BR-12000-R0114	Australia/New Zealand Country Kits (Power Cords Only, Quantity=2)

BR-12000-R0115	Universal Country Kits (Power Cords Only, Quantity=2)
XBR-48000-0140	FRU, 384 Cable Capacity Cable Comb
XBR-48000-R0128	FRU, Port Card Slot Filler Panel (PNL), Director
XBR-48000-R0105	FRU, Cable Mgt. Comb, SW48000 (ROHS)
XBR-48000-0105	FRU, Cable Mgt. Comb, SW48000
XBR-48000-R0010	FRU, Chassis, Brocade 48000 Director
XBR-48000-R0103	FRU, CP Card, Brocade 48000 Director
XBR-48000-R0105	FRU, 384 Cable Capacity Cable Comb
XBR-48000-R0111	FRU, Chassis Door, Brocade 48000 Director
XBR-12000-R0106	FRU, AC Power Cord, NA, 250V, Director
XBR-12000-R0107	FRU, AC Power Cord, UK/Ireland, 250V, Director
XBR-12000-R0108	FRU, AC Power Cord, Europe Union/CEE7/7, Director
XBR-12000-R0109	FRU, AC Power Cord, Australia/New Zealand, 250V, Director
XBR-12000-R0110	FRU, AC Power Cord, Universal Country, 230V, Director
XBR-12000-R0120	FRU, Rack Mount Kit, 14U, Director
XBR-12000-R0121	FRU, Kit, Rack Mount Kit, Mid-mount, Director
XBR-12000-R0122	FRU, Blower Assembly, Director
XBR-12000-R0123	FRU, Rear World Wide Name (WWN), Bezel, Director
XBR-12000-R0124	FRU, Rear WWN, Card, Director
XBR-000027	FRU, Serial Cable, RJ45/Adaptor
XBR-24000-0130	FRU, Power Supply Slot Filler
XBR-48000-0010	FRU, CHASSIS, SW48000
XBR-48000-0103	FRU, CP Card, SW48000
XBR-48000-0128	FRU, Filler PNL, Port Card, SW48000
XBR-48000-0129	FRU, SFP Extraction Tool, SW48000

Replacement Products:

Brocade DCX and DCX-4S Backbone are the replacement products for the Brocade 48000 Director.

Note:

- All software features qualified for use under supported configurations of the Brocade 48000 Director will continue to be available after LSD of the Brocade 48000 Director
- Existing port or special blades that are supported in Brocade 48000 Director will not enter the EOL lifecycle phase at this time

Support Pricing:

Beginning one (1) year after LSD (February 15th, 2011), and until the EOS date (February 17th, 2016), there will be a 10% annual price increase for end-user service and support.

Please contact your account manager for any questions or concerns that you may have.

Sincerely,
Brocade