

10 Reasons to Choose TeamKCI Besides the Price

If you are reading this list you are probably well aware that TeamKCI has the lowest SAN support pricing around. Here are ten more reasons to select TeamKCI for your SAN support.

1. TeamKCI has been in the storage and switching business for over thirty-five (35) years. During which time we have worked on countless storage/switching solutions utilizing a myriad of platforms.
2. Our entire support team is manufacturer trained. The average experience level of the TeamKCI support team is over eighteen (18) years.
3. TeamKCI will store a complete complement of spares on premises at all of your locations to facilitate rapid repairs. Spares kits will include power supplies, control cards, blades and SFPs. All spares will be matched to your installed equipment to ensure compatibility.
4. TeamKCI, Inc. has extensive experience with dial-in and call home features prevalent on many machines today. We will utilize the remote connectivity capabilities of your equipment, to troubleshoot problems whenever possible.
5. TeamKCI maintains switching, channel extension and storage equipment at over fifty of the top 200 companies in the country and at many government agencies. In total we maintain over 3000 machines in over three hundred-fifty customer locations.
6. TeamKCI, Inc. has supported machines for customers around the world in countries such as Singapore, Germany, Brazil, Israel, UK, Denmark, Canada and Australia.
7. TeamKCI, Inc. is the proud winner of the Verizon Supplier Recognition Award for Outstanding Performance in IT services. We won this award in competition with virtually every major manufacturer and third party maintenance provider.
8. TeamKCI provides maintenance support for many other third-party maintenance providers.
9. TeamKCI guarantees we will not raise your maintenance rates for as long as you use your equipment.
10. KCI, Inc. guarantees not to EOL your equipment. We will maintain your legacy equipment for as long as you choose to use it.

Thank you for visiting our website. We are available to discuss any of our capabilities that are stated above at your convenience.

TeamKCI, Today's Company for Yesterdays Equipment.



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“The SAN Capital of the World”